



VIETNAM EXPRESSWAY CORPORATION

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Date: November 25th, 2008

To: Nippon Koei Co., Ltd (Japan) in association with Transport Engineering Design Joint-stock Incorporated South (TEDIS) (Vietnam)

Attention: Kiyotaka Mizushima, Chief Representative, Hanoi Representative Office, Nippon Koei Co., Ltd (Japan)

Subject: *The Consulting Services for North – South Expressway Construction Project (Ho Chi Minh – Dau Giay section) (I) under JBIC ODA Loan No.VNXV – I*
- Invitation of financial proposal submission and contract negotiation

Dear Sirs,

Thank you for your interest in and submission of the Proposals for the Consulting Services for the captioned project.

We are very pleased to notify to you that Nippon Koei Co., Ltd (Japan) in association with Transport Engineering Design Joint-stock Incorporated South (TEDIS) (Vietnam) is the first-ranked consultant among the short-listed consultants which submitted technical proposals for the Services.

We kindly invite the association to prepare a financial proposal and submit it to VEC by **December 1st, 2008**.

After that, you should assign the authorized representatives and the team leader proposed for the Services to negotiate and conclude a Contract for the Services as tentatively scheduled:

Time: commenced at 9:00 am, December 8th, 2008.

Venue: VEC Office- Hamlet No. 2, Linh Nam Ward, Hoang Mai District, Hanoi.

As a pre-requisite for attendance at the negotiations, the association has to confirm the following contents:

- 1) Proof of Legal status: The association must submit its proof of legal status i.e.,

venture) or any document required by the commercial laws of the JBIC member country establishing the Consultant's status to conduct or transact business as a legal entity.

- 2) Personnel: The association must confirm actual availability of all experts named in the proposal. In addition, We propose that the association should replace class A positions of environment specialist, resettlement specialist, and class B positions of highway engineer 1, structure engineer 1, highway engineer 3, highway engineer 4, resettlement specialist and environment specialist which are not responsive to our evaluation criteria. .
- 3) Financial proposal: the association is required to prepare a financial proposal in accordance with requirements and conditions of the RFP document.

Thank you for your kind cooperation. Look forward to your confirmation for financial proposal submission and contract negotiation as above mentioned.

Best Regards,



Tran Xuan Sanh

General Director

Vietnam Expressway Corporation

Cc: Mr. Motonori Tsuno, Chief Representative, JICA Vietnam Office

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